



# SEAMS Association

The National Association for the Sewn Products Industry

Web: [www.seams.org](http://www.seams.org) Email: [info@seams.org](mailto:info@seams.org)  
4921-C Broad River Road, Columbia, SC 29212-3566  
Tel: 803-772-5861 Fax: 803-731-7709

# Greetings!

Thank you for requesting information about the SEAMS Association.

This packet should answer all of your questions, but please feel free to call us at (803) 772-5861 if you have any others.

Best Regards,

*Sarah*

Sarah Y. Friedman  
Executive Director  
SYF/krb

# OUR MISSION

The mission of SEAMS is to work for the betterment of the resurging sewn products industry...

.....by promoting members' capabilities and facilitating electronic sourcing;

.....by offering benefits packages that help control overhead expenses;

.....through access to educational programs that will improve the quality and productivity of our member firms individually and of the sewn products industry collectively; and

.....by keeping our members informed about legislative issues in Washington, DC, that impact our industry.

SEAMS is a not-for-profit organization comprised of manufacturing and contract manufacturing companies in the sewn products industry. SEAMS supplier members provide valuable products and services to the industry. Membership in SEAMS is one way to enhance your company's continued growth and success. The sewn products industry faces many challenges and one of the best ways to promote our industry's interests is to join forces with your business colleagues in SEAMS.

SEAMS is dedicated to promoting a business climate which will enhance and support the retention of sound economic growth throughout the entire region. Your participation as a member of SEAMS guarantees that the voice of sewn products industry will be heard and responded to.

SEAMS member companies are located across the entire United States.

# POWERFUL RESOURCES

As a member of SEAMS, you will have direct access to a powerful business network which can provide valuable resources for your company.

SEAMS committee structure enables member companies to pool resources with others and work cooperatively toward viable solutions. Here is a list of the committees and their duties.

**Benefits Committee** -- works with insurance companies and brokers to offer to SEAMS members the best possible insurance coverage at the lowest possible rates. Searches out other benefits, such as workers' comp coverage, retirement planning, transportation, and website design & hosting to help save money on their day-to-day business expenses.

**Budget & Finance** -- responsible for all matters affecting the financial concerns of the Association.

**Business Development Committee** -- through our computer database, and Email/Fax broadcast program, members are kept up to date on work available and open production. Also seeks out opportunities for members to find government contract work.

**Marketing Committee** -- promotes and generates public understanding of the industry. Works to market the Association and the events that it produces throughout the year.

**Membership Committee** -- maintains and establishes relationships with existing and prospective members.

**Program Committee** -- plans seminars, workshops, plant tours and other events for members to aid and improve management skills and solve technical problems.

**Social Committee** -- plans and organizes meetings and programs which will provide members with business and social events to enhance our professional business network.

4921-C Broad River Road, Columbia, SC 29212

**Phone:** (803) 772-5861 **Fax:** (803) 731-7709 **Website:** [www.seams.org](http://www.seams.org) **Email:** [sarah@seams.org](mailto:sarah@seams.org)

# .....MEMBERSHIP BENEFITS.....

**Special Insurance Packages** == As a member of SEAMS, your company can save thousands of dollars annually through **specially designed insurance packages**. Plans available from SEAMS Agent of Record Professional Financial Planning include **Group Medical and Life Insurance**, Permanent Life Insurance, Cancer Plans, Disability Income Plans, Cafeteria Plans, Retirement Programs, Key Man Insurance, and Estate Planning. For complete information about rates, call PFP at (800) 288-5215.

**Workers' Comp Coverage** == offered to SEAMS members and is available in all 48 contiguous states. Also offering **Property & Casualty**. Contact Theodore & Associates at (800) 849-9979 for a quote.

**Web Hosting & Design** == If you are not now on the web, it is now your time to get with the future of business communication. The SEAMS Association has made special arrangements with **WebMillers Design and Hosting** to help you find your new place in “**the now**” and “**the future**” of business communications. If you have a current home on the web and just want to update it, we can do that too. Contact us at (803) 750-4849, or call the SEAMS office at (803) 772-5861.

**Transportation & Logistics** == Diamond Management Group will provide SEAMS members with help to find the most cost-effective option for their particular shipping and transportation needs. Contact Paul Catalogna at (781) 665-9647.

**Marketing & Consulting Services** == offering business-to-business consulting services to help SEAMS members develop more effective marketing strategies, discover and seize new opportunities, and promote their businesses across the global sewn products industry. Contact Rick Ludolph at (770) 321-9842; or email [r.ludolph@productivesol.com](mailto:r.ludolph@productivesol.com).

**Contract Sourcing** == SEAMS offers Sourcing for both Manufacturers and Sewing Contractors. Through our extensive computer database, we can usually refer manufacturers to one of our contractor members. We also offer an Email/Fax broadcast service to members to spread the word about their sourcing needs.

**Exposure** == As a member of SEAMS, your company will be listed in our on-line directory on the SEAMS website. Information about your capabilities will be available to anyone who visits our site -- that's anyone in the world.

**Consultation Services** == SEAMS offers free consultation services in the area of Management and Engineering for the Sewn Products Industry. Through the extensive network of other members, the SEAMS office can often find advice and help on technical matters.

**Professional Education and Training** == SEAMS members have opportunities to attend technical and management seminars throughout the year. Plant tours are offered to give you a chance to see what your colleagues in the industry are doing.

*“PFP works hard to maintain medical coverage for our employees. They are constantly looking for better rates and coverage plans. They also offer options other than medical for our employees to take advantage of. They do a super job and are very easy to reach.”*

Jack Marsh, President,  
Hemingway Apparel Inc.,  
Hemingway, South Carolina

*“By working with Larry Nadel from **GTA**, Aiken Industries has saved money and received excellent service. I would recommend them to anyone who's looking for Property & Casualty coverage.”*

Cary Friedman, President  
Aiken Industries  
Aiken, South Carolina

*“We are **OBJECTIVE**, not affiliated with any transportation company.*

*We are **SELECTIVE**, will find the best source for your transportation needs.*

***Let us show you** how we can save you money.”*

Paul Catalogna, President  
Diamond Management Group  
Melrose, Massachusetts

*“Our first order saved the SEAMS office 25% on a variety of office supplies, and it was **DELIVERED THE NEXT DAY**. What a treat not to have to leave the office to shop for basic supplies!”*

Maggie Parker  
SEAMS Office Manager

# .....SEAMS MEMBERSHIP APPLICATION.....

Full Company Name: \_\_\_\_\_  
 Street Address/PO Box: \_\_\_\_\_  
 (please note: SEAMS uses US Postal Service for most mailings)  
 City, State, Zip: \_\_\_\_\_  
 Main Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Website: \_\_\_\_\_

**ALL APPLICANTS**  
 please complete the  
**SOURCING**  
**QUESTIONNAIRE**  
 on the next page(s).  
 This information will be used for the  
 SEAMS Online Member Directory &  
 Sourcing Database.

This company is primarily (PLEASE CHECK ONLY ONE):  
 \_\_\_\_\_ SUPPLIER of goods & services to sewn products industry  
 \_\_\_\_\_ MANUFACTURER \_\_\_\_\_ SEWING CONTRACTOR \_\_\_\_\_ OTHER

**Number of Employees:**  
 \_\_\_\_\_

**Contacts, Phone Numbers & Extensions, & Email Addresses:** (to be added to the SEAMS Email Distribution List)  
 CEO \_\_\_\_\_  
 For Production/Sales \_\_\_\_\_  
 For Billing \_\_\_\_\_  
 For Employee Benefits \_\_\_\_\_  
**Additional Names & Email Addresses** to be added to the SEAMS Email Distribution List:  
 \_\_\_\_\_

**Short Company Description** - (to be used in the SEAMS Online Member Directory):  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**SUPPLIERS** of goods/services to the sewn products industry. Please list goods/services offered by your company:  
 \_\_\_\_\_  
 \_\_\_\_\_

**MANUFACTURERS & CONTRACTORS** Please list products your company produces:  
**Men's & Boys' Apparel:** \_\_\_\_\_  
**Women's & Girls' Apparel:** \_\_\_\_\_  
**Children's & Infants' Apparel:** \_\_\_\_\_  
**Miscellaneous Sewn Products:** \_\_\_\_\_  
**Contract Services:** \_\_\_\_\_  
**Other Services:** \_\_\_\_\_

**Who referred you to SEAMS?** \_\_\_\_\_ **Is your company minority owned? Y / N**

| <b>ANNUAL DUES STRUCTURE</b>                    |        |          |           |  |
|---|--------|----------|-----------|--|
|   | By     | AmEx,    | Quarterly |  |
|   | Check  | MC, VISA | Payments  |  |
| <b>ALL SUPPLIERS:</b>                           | \$ 770 | \$ 800   | \$ 200.00 |  |
| <b>MANUFACTURERS, CONTRACTORS, &amp; OTHERS</b> |        |          |           |  |
| by number of employees:                         |        |          |           |  |
| 1-100 emps                                      | \$ 565 | \$ 595   | \$ 148.00 |  |
| 101-200 emps                                    | 770    | 800      | 200.00    |  |
| 201-300 emps                                    | 835    | 860      | 215.00    |  |
| 301 & over emps                                 | 975    | 1005     | 255.00    |  |

Revised-January 2012

**PAYMENT OPTIONS**

**Send check with form to:** SEAMS Association  
 4921-C Broad River Rd, Columbia, SC 29212

**Credit Card Payments:** go to **shop.seams.org**  
 to make your dues payment in full or quarterly,  
 and **Fax your application** to 803-731-7709.

**Questions? Call SEAMS at 803-772-5861**

# Manufacturer/Contractor/Other Sourcing Questionnaire (Page 1 of 2)

This information will be used for the SEAMS Online Sourcing Database.

## GENERAL:

Total # of sewing machines \_\_\_\_\_  
Total # of trained operators \_\_\_\_\_

Do you...

Purchase piece goods & trim? Y / N  
Warehouse piece goods & trim? Y / N  
Have distribution capabilities? Y / N

## CUTTING CAPABILITY:

\_\_\_\_\_ Manual \_\_\_\_\_ Computerized  
\_\_\_\_\_ Number of cutting tables  
\_\_\_\_\_ Maximum width of fabric that you can cut  
\_\_\_\_\_ Maximum length of marker you can cut

Special Situations:

\_\_\_\_\_ Face-to-Face \_\_\_\_\_ Face Up \_\_\_\_\_ Open Width  
\_\_\_\_\_ Plaids \_\_\_\_\_ Tubular \_\_\_\_\_ Turn Table

## TRIM CAPABILITY:

Do you cut binding?

Bias Cut: Y / N  
Cross Cut: Y / N

## FABRICS YOU SEW:

0018--Bonded  
0019--Canvas  
0020--Denim  
0021--Felt  
0022--Circular Knit  
0023--Warp Knit  
0024--Woven  
0025--Leather  
0026--Silk  
0027--Plastic  
0028--Metallic  
0029--Spandex/Latex  
0330--Vinyl  
0331--Fleece  
0332--Neoprene  
0333--Foam Laminate

## PRODUCTION METHOD:

\_\_\_\_\_ Eton System  
\_\_\_\_\_ ISO 9000 Certified  
\_\_\_\_\_ ISO 9000 Compliant  
\_\_\_\_\_ ISO 9001:2000 Certified  
\_\_\_\_\_ ISO 9001:2000 Compliant  
\_\_\_\_\_ Modular/Team  
\_\_\_\_\_ Progressive Bundle  
\_\_\_\_\_ Zone

## QUALITY CONTROL METHOD:

\_\_\_\_\_ 100% Recheck  
\_\_\_\_\_ AQL 2.5/4.0  
\_\_\_\_\_ AQL 4.0  
\_\_\_\_\_ Final Inspection  
\_\_\_\_\_ In-House Inspection  
\_\_\_\_\_ In-Line Inspection  
\_\_\_\_\_ In-Progress Inspection  
\_\_\_\_\_ MIL-STD-105  
\_\_\_\_\_ Pro-Package  
\_\_\_\_\_ Random In-Line Inspection  
\_\_\_\_\_ Sampling  
\_\_\_\_\_ Standard Quality Control  
\_\_\_\_\_ Statistical

## PACKING & SHIPPING:

### Packing:

\_\_\_\_\_ Hang \_\_\_\_\_ Poly Bag  
\_\_\_\_\_ Fold \_\_\_\_\_ Bag Seal

Do you...

Assort? Y / N  
Sort into prepacks? Y / N

### Shipping:

Bulk ship to manufacturer? Y / N  
Ship by common carrier? Y / N  
Drop Ship? Y / N  
Own trucks for shipping? Y / N

## MACHINERY & EQUIPMENT:

### Basic Equipment:

\_\_\_\_\_ Bartack  
\_\_\_\_\_ Blindhemmer  
\_\_\_\_\_ Box Tacker  
\_\_\_\_\_ Chain Stitch  
\_\_\_\_\_ Cover Stitch  
\_\_\_\_\_ Felling Machine  
\_\_\_\_\_ Flatlock Machine  
\_\_\_\_\_ Multi-Needle  
\_\_\_\_\_ Overedger/Serger  
\_\_\_\_\_ Quilting  
\_\_\_\_\_ Safety Stitch  
\_\_\_\_\_ Single-Needle  
\_\_\_\_\_ Tape Edge Mattress  
\_\_\_\_\_ Waistband

### Automatic Equipment:

\_\_\_\_\_ Auto Hemmer  
\_\_\_\_\_ Belt Loop Attacher  
\_\_\_\_\_ Button Sewer  
\_\_\_\_\_ Buttonholer  
\_\_\_\_\_ Embroidery  
\_\_\_\_\_ Fusing  
\_\_\_\_\_ Heat Press Label Attacher  
\_\_\_\_\_ Label Sewer  
\_\_\_\_\_ Pocket Setter  
\_\_\_\_\_ Pocket Welt  
\_\_\_\_\_ Snap/Grommet/Rivet

### Pressing Equipment:

\_\_\_\_\_ Buck Press  
\_\_\_\_\_ Form Press  
\_\_\_\_\_ Hand Irons  
\_\_\_\_\_ Sta-Press Oven  
\_\_\_\_\_ Steam Tunnel

### Flexible Manufacturing Resources:

\_\_\_\_\_ Advance Ship Notices (ASN)  
\_\_\_\_\_ Bar Coding  
\_\_\_\_\_ Electronic Data Interchange (EDI)  
\_\_\_\_\_ Electronic Invoicing  
\_\_\_\_\_ Purchase Order  
\_\_\_\_\_ Real Time System  
\_\_\_\_\_ Shop Floor Controller  
\_\_\_\_\_ Toyoda Sewing System  
\_\_\_\_\_ Unit Production System  
\_\_\_\_\_ Web Inventory Control

## SERVICES OFFERED:

0001--Design  
0002--Pattern Making  
0003--Automatic Marking  
0004--Samples  
0005--Sewing  
0006--Denim Processing  
0007--Stone Washing  
0008--Garment Dyeing  
0009--Post Curing  
0010--Fusing  
0011--Laundry  
0319--Enzyme Wash  
0015--Pleating  
0012--Appliqué

0013--Embroidery  
0016--Embossing  
0017--Quilting  
0318--Monogramming  
0222--Hand Decoration  
0223--Fancy Stitching  
0225--Knitting  
0220--Contract Cutting  
3960--Die Cutting  
0321--Laser Cutting  
0014--Screen Printing  
0320--Digital Fabric Printing  
3975--Heat-Applied Graphics  
0221--Relabeling  
0226--Garment Inspection/Repair

0227--Reworks  
0228--Full Package  
0229--Government Contract  
0230--Product Development  
0233--Small Orders  
0224--Apparel Consulting  
3980--Buyers --  
(Wholesale/Irregulars/Closeouts)  
3982--Catalog Sales  
3983--Online Sales  
3988--Fabric Testing  
3990--Finishing Services  
3993--Packaging Services  
3994--Retailer  
3995--Sourcing Services  
3998--Warehousing

# Manufacturer/Contractor/Other Sourcing Questionnaire (Page 2 of 2)

This information will be used for the SEAMS Online Sourcing Database.

## MEN'S & BOYS' APPAREL SUITS & OUTERWEAR

0030--Suits  
0031--Blazers  
0032--Topcoats  
0033--Jackets  
0034--Sports Coats  
0035--Award Jackets  
0036--Vests  
0037--Military  
0038--Tailored  
0039--Rainwear  
0040--Snowsuits  
0041--All-Weather Coats  
0042--Robes  
0043--Jogging Suits  
0044--Sweaters

## KNIT SHIRTS

0045--T-Shirts  
0046--Placket  
0047--Fashion  
0048--Tennis  
0049--Fleece

## WOVEN SHIRTS

0050--Sport  
0051--Dress  
0052--Western  
0053--Work

## TROUSERS

0054--Dress  
0055--Casual  
0056--Military  
0057--Shorts  
0058--Fleece  
0059--Work  
0060--Jeans

## WORK CLOTHING

0061--Jackets  
0062--Coveralls  
0063--Jumpsuits  
0064--Denim Overalls  
0065--Industrial Uniforms  
0066--Medical Clothing  
0067--Camouflage  
0068--Jeans  
0069--Fatigues  
0070--Chef's (Coats/Pants)  
0071--Aprons  
0072--Disposables  
0218--Arm Guards/Protectors

## UNDERGARMENTS/SLEEPWEAR

0073--Woven Boxer Shorts  
0074--Knit Boxer Shorts  
0075--Knit Briefs  
0076--T-Shirts  
0077--Long Johns  
0078--Nightshirts  
0079--Socks  
0080--Robes  
0081--Loungewear  
0082--Neckwear  
0083--Pajamas

## ATHLETIC/ACTIVEWEAR

0085--Shorts  
0086--Team Uniforms  
0087--Tops  
0088--Pants  
0089--Jackets  
0270--Sweatpants  
0271--Sweatshirts  
0272--Hoodies

## SWIMWEAR

0090--Woven  
0091--Knit/Spandex

## WOMEN'S & GIRLS' APPAREL SUITS & OUTERWEAR

0092--Suits  
0093--Blazers  
0094--Jackets  
0095--Vests  
0096--Topcoats  
0097--Military  
0098--Robes  
0099--Rainwear  
0100--Snowsuits  
0101--All-Weather Coats  
0102--Sweaters  
0103--Fleece Jogging Suits  
0104--Tailored

## KNIT TOPS

0105--T-Shirts  
0106--Placket  
0107--Fashion  
0108--Tennis  
0109--Fleece

## WOVEN TOPS

0110--Sport  
0111--Dress Shirts  
0112--Western  
0113--Dress Blouses

## PANTS & SKIRTS

0114--Dress Slacks  
0115--Casual Pants  
0116--Fashion Jeans  
0117--Shorts  
0118--Fleece Pants  
0119--Knit Pants  
0120--Maternity  
0121--Dress Skirts  
0122--Casual Skirts  
0123--Denim Skirts  
0124--Knit Skirts  
0125--Military Pants  
0126--Military Skirts  
0127--Jumpsuits

## DRESSES & UNIFORMS

0129--Medical Clothing  
0130--Nurses Uniforms  
0131--Dresses  
0132--Special Occasion  
0133--Half-Sizes  
0134--Maternity  
0135--House Dresses

## FOUNDATIONS/SLEEPWEAR

0136--Bras  
0137--Girdles  
0138--Slips/Camisoles  
0139--Gowns  
0140--Robes/Loungewear  
0141--Panties  
0243--Pajamas

## ATHLETIC/ACTIVEWEAR

0285--Shorts  
0286--Team Uniforms  
0287--Tops  
0288--Pants  
0289--Jackets  
0273--Sweatpants  
0274--Sweatshirts  
0275--Hoodies

## SWIMWEAR

0142--Woven  
0143--Knit/Spandex  
0144--Maternity

## CHILDREN'S & INFANTS' APPAREL TOPS

0145--Knit  
0146--Woven  
0147--Fleece

## BOTTOMS

0148--Knit 0149--Woven  
0150--Denim 0151--Fleece

## SLEEPWEAR

0152--Pajamas  
0153--Nightshirts

## UNDERWEAR

0154--Knit Briefs/Panties  
0155--T-Shirts  
0156--Training Pants  
0157--Diapers

## OTHER

0158--Dresses  
0159--Layettees  
0160--Outerwear  
0261--Slings/Carriers

## ATHLETIC/ACTIVEWEAR

0385--Shorts  
0386--Team Uniforms  
0387--Tops  
0388--Pants  
0389--Jackets  
0276--Sweatpants  
0277--Sweatshirts  
0278--Hoodies

## NON-APPAREL SEWN PRODUCTS

### HOME FURNISHINGS

0193--Draperies  
0194--Bedspreads/Comforters (Quilted)  
0195--Bedspreads/Comforters (Non-Quilted)  
0196--Pillows/Cushions/Covers  
0197--Table Cloths/Napkins  
0198--Sheets/Pillowcases/Shams/Ruffles  
0199--Slipcovers/Mattress Pads/Covers  
0200--Blankets  
0201--Towels  
0202--Upholstery (Home)  
0214--Tapestries  
0232--Shower Curtains  
0235--Placemats  
0236--Oven Mitts/Pot Holders

### MISCELLANEOUS

0203--Upholstery (Auto/RV)  
0204--Airbags  
0205--Toys  
0206--Mops  
0207--Cases (Sports/Medical)  
0208--Sails  
0209--Banners/Flags  
0210--Tents/Tarps/Awnings  
0211--Sleeping Bags  
0213--Umbrellas  
0215--Sports Accessories  
0216--Pet Products  
0219--Military Pouches  
0231--Surgical Sponges  
0241--Craft Items  
0244--Stadium Cushions  
0245--Soft-Sided Coolers  
0246--Insulated Food Carriers  
0247--Parachutes  
0248--Webbing Nets (Cargo)  
0249--Spa/Pool Covers  
0250--Security Locking Bags  
0251--Gun Bags

## OTHER CLOTHING & ACCESSORIES

### ACCESSORIES & SPECIALTY CLOTHING

0161--Belts  
0162--Wallets  
0163--Dress Gloves  
0164--Ski Gloves  
0165--Work Gloves  
0166--Mittens  
0167--Scarves  
0168--Hats  
0169--Caps/Visors  
0237--Ties  
0170--Suspenders  
0171--Legwarmers  
0172--Handbags/Clutches  
0173--Costumes  
0174--Firefighter's Clothing  
0175--Safety Vests

(Industrial/ Military)

0176--Wiping Cloths  
0177--Tote Bags  
0178--Footwear  
0179--Hair Accessories  
0180--Bags (Luggage/Garment/Golf)  
0181--Band Uniforms  
0182--School Uniforms  
0242--Leotards/Dancewear

### HOSIERY

0183--Nylons (Full- & Knee-Length)  
0184--Pantyhose  
0185--Anklets  
0186--Men's Hosiery  
0187--Socks  
0188--Specialty Socks  
0290--Compression Garments

### HOSPITALWEAR

0189--Patient Gowns  
0190--OR Drapes/Curtains  
0191--Scrub Tops  
0192--Scrub Bottoms  
0217--Specialized Medical Garments  
0234--Orthopedic Products  
0238--Medical Slings

### 0212--OTHER

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

We can be of the most help to you only if we have current and accurate information about your capabilities and products.

Please FAX this completed form to  
**SEAMS Association**  
**803-731-7709.**

Revised: 01-04-2012