



SEAMS Association

The National Association for the Sewn Products Industry

Web: www.seams.org Email: info@seams.org
4921-C Broad River Road, Columbia, SC 29212-3566
Tel: 803-772-5861 Fax: 803-731-7709

Greetings!

Thank you for requesting information about the SEAMS Association.

This packet should answer all of your questions, but please feel free to call us at (803) 772-5861 if you have any others.

Best Regards,

Sarah

Sarah Y. Friedman
Executive Director
SYF/krb

OUR MISSION

The mission of SEAMS is to work for the betterment of the resurging sewn products industry...

.....by promoting members' capabilities and facilitating electronic sourcing;

.....by offering benefits packages that help control overhead expenses;

.....through access to educational programs that will improve the quality and productivity of our member firms individually and of the sewn products industry collectively; and

.....by keeping our members informed about legislative issues in Washington, DC, that impact our industry.

SEAMS is a not-for-profit organization comprised of manufacturing and contract manufacturing companies in the sewn products industry. SEAMS supplier members provide valuable products and services to the industry. Membership in SEAMS is one way to enhance your company's continued growth and success. The sewn products industry faces many challenges and one of the best ways to promote our industry's interests is to join forces with your business colleagues in SEAMS.

SEAMS is dedicated to promoting a business climate which will enhance and support the retention of sound economic growth throughout the entire region. Your participation as a member of SEAMS guarantees that the voice of sewn products industry will be heard and responded to.

SEAMS member companies are located across the entire United States.

POWERFUL RESOURCES

As a member of SEAMS, you will have direct access to a powerful business network which can provide valuable resources for your company.

SEAMS committee structure enables member companies to pool resources with others and work cooperatively toward viable solutions. Here is a list of the committees and their duties.

Benefits Committee -- works with insurance companies and brokers to offer to SEAMS members the best possible insurance coverage at the lowest possible rates. Searches out other benefits, such as workers' comp coverage, retirement planning, transportation, and website design & hosting to help save money on their day-to-day business expenses.

Budget & Finance -- responsible for all matters affecting the financial concerns of the Association.

Business Development Committee -- through our computer database, and Email/Fax broadcast program, members are kept up to date on work available and open production. Also seeks out opportunities for members to find government contract work.

Marketing Committee -- promotes and generates public understanding of the industry. Works to market the Association and the events that it produces throughout the year.

Membership Committee -- maintains and establishes relationships with existing and prospective members.

Program Committee -- plans seminars, workshops, plant tours and other events for members to aid and improve management skills and solve technical problems.

Social Committee -- plans and organizes meetings and programs which will provide members with business and social events to enhance our professional business network.

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Phone: (803) 772-5861 **Fax:** (803) 731-7709 **Website:** www.seams.org **Email:** sarah@seams.org

.....MEMBERSHIP BENEFITS.....

Special Insurance Packages == As a member of SEAMS, your company can save thousands of dollars annually through **specially designed insurance packages**. Plans available from SEAMS Agent of Record Professional Financial Planning include **Group Medical and Life Insurance**, Permanent Life Insurance, Cancer Plans, Disability Income Plans, Cafeteria Plans, Retirement Programs, Key Man Insurance, and Estate Planning. For complete information about rates, call PFP at (800) 288-5215.

Workers' Comp Coverage == offered to SEAMS members and is available in all 48 contiguous states. Also offering **Property & Casualty**. Contact Theodore & Associates at (800) 849-9979 for a quote.

Web Hosting & Design == If you are not now on the web, it is now your time to get with the future of business communication. The SEAMS Association has made special arrangements with **WebMillers Design and Hosting** to help you find your new place in “**the now**” and “**the future**” of business communications. If you have a current home on the web and just want to update it, we can do that too. Contact us at (803) 750-4849, or call the SEAMS office at (803) 772-5861.

Transportation & Logistics == Diamond Management Group will provide SEAMS members with help to find the most cost-effective option for their particular shipping and transportation needs. Contact Paul Catalogna at (781) 665-9647.

Marketing & Consulting Services == offering business-to-business consulting services to help SEAMS members develop more effective marketing strategies, discover and seize new opportunities, and promote their businesses across the global sewn products industry. Contact Rick Ludolph at (770) 321-9842; or email r.ludolph@productivesol.com.

Contract Sourcing == SEAMS offers Sourcing for both Manufacturers and Sewing Contractors. Through our extensive computer database, we can usually refer manufacturers to one of our contractor members. We also offer an Email/Fax broadcast service to members to spread the word about their sourcing needs.

Exposure == As a member of SEAMS, your company will be listed in our on-line directory on the SEAMS website. Information about your capabilities will be available to anyone who visits our site -- that's anyone in the world.

Consultation Services == SEAMS offers free consultation services in the area of Management and Engineering for the Sewn Products Industry. Through the extensive network of other members, the SEAMS office can often find advice and help on technical matters.

Professional Education and Training == SEAMS members have opportunities to attend technical and management seminars throughout the year. Plant tours are offered to give you a chance to see what your colleagues in the industry are doing.

Revised June 2010

“PFP works hard to maintain medical coverage for our employees. They are constantly looking for better rates and coverage plans. They also offer options other than medical for our employees to take advantage of. They do a super job and are very easy to reach.”

Jack Marsh, President,
Hemingway Apparel Inc.,
Hemingway, South Carolina

“By working with Larry Nadel from GTA, Aiken Industries has saved money and received excellent service. I would recommend them to anyone who's looking for Property & Casualty coverage.”

Cary Friedman, President
Aiken Industries
Aiken, South Carolina

*“We are **OBJECTIVE**, not affiliated with any transportation company.*

*We are **SELECTIVE**, will find the best source for your transportation needs.*

Let us show you how we can save you money.”

Paul Catalogna, President
Diamond Management Group
Melrose, Massachusetts

“Our first order saved the SEAMS office 25% on a variety of office supplies, and it was DELIVERED THE NEXT DAY. What a treat not to have to leave the office to shop for basic supplies!”

Maggie Parker
SEAMS Office Manager

MEMBERSHIP APPLICATION

Company Name _____

Street Address/PO Box _____

(please note: SEAMS uses US Postal Service for most mailings)

City, State, Zip _____

Phone _____ Fax _____

This company is primarily (PLEASE CHECK ONLY ONE):

_____ MANUFACTURER _____ SEWING CONTRACTOR _____ OTHER

OR _____ SUPPLIER of goods & services to sewn products industry

Number of Employees _____

How can we reach you electronically?

We send most communications by email to all members on our mailing list.

Email Address: _____

Website: _____

Company Contacts, Phone Numbers, & Emails:

CEO _____

For Production/Sales _____

For Billing _____

For Employee Benefits _____

LIST BELOW the NAME, TITLE, & EMAIL address of all persons to be placed on the SEAMS Email Distribution List:

DESCRIBE YOUR COMPANY - in 50 to 75 words - to be used in our online membership directory:

CONTRACTORS & MANUFACTURERS Please list the products your company produces:

INFANTS' & CHILDREN'S APPAREL: _____

MEN'S & BOYS' APPAREL: _____

WOMEN'S & GIRLS' APPAREL: _____

CONTRACT SERVICES: _____

MISCELLANEOUS SEWN PRODUCTS: _____

OTHER SERVICES: _____

SUPPLIERS of goods/services to the sewn products industry. Please list goods/services offered by your company:

Who referred you to SEAMS? _____ **Is your company minority owned?** Y / N

ALL APPLICANTS please complete the **SOURCING QUESTIONNAIRE** on the next page(s).

ANNUAL DUES STRUCTURE

	By	AmEx,	Quarterly
	Check	MC, VISA	Payments

MANUFACTURERS, CONTRACTORS, & OTHERS

by number of employees:

1-100	emps	\$ 535	\$ 555	\$ 138.75
101-200	emps	730	760	190.00
201-300	emps	795	825	206.25
301 & over	emps	925	960	240.00

ALL SUPPLIERS: \$ 730 \$ 760 \$ 190.00

Revised-July 2010

PAYMENT OPTIONS

Send check with form to: **SEAMS Association**
4921-C Broad River Rd., Columbia, SC 29212

Credit Card Payments: go to **shop.seams.org** to make your dues payment in full or quarterly, and **Fax your application** to 803-731-7709.

Questions ? Call SEAMS at 803-772-5861; or email sarah@seams.org.

Sourcing Questionnaire

This information will be used for the SEAMS Online Sourcing Database.

Company Name _____
Address _____
Production Contact: _____ Email: _____
Phone: _____ Fax: _____
In your own words, please describe your current capabilities (to be used in our online directory):

(attach another sheet if necessary)

PLEASE MARK THE GOODS/SERVICES YOU SUPPLY:

COMPUTER SERVICES & SUPPLIES

- 3105--Bundle Tracking Systems
- 3110--CAD/CAM Design Systems
- 3130--Labels & Labeling Systems
- 3140--Tickets/Tags/Coupons
- Computer Systems for:
 - 3150--Cutting Room
 - 3155--Design
 - 3160--Front Office
 - 3170--Sewing Room
 - 3190--Warehousing

CONSULTANTS

- 3210--Computer Consultants
- 3230--Education/Training Services
- 3250--Management Consultants
- 3260--Manufacturing Consultants
- 3270--Quality Consulting/Training

CUTTING ROOM EQUIPMENT & SUPPLIES

- 3310--Bias Service/Equipment
- 3320--Cutting Knives/Supplies
- 3325--Cutting Tables
- 3330--Die Cutting Equipment
- 3360--Pattern Grading & Marker-Making Supplies
- 3370--Shade Marking Equipment
- 3380--Spreading Equipment

FINISHING EQUIPMENT & SUPPLIES

- 3410--Bagging Equipment/Supplies
- 3430--Hangers
- 3440--Packaging Equipment/Supplies
- 3460--Pressing Equipment
- 3480--Steam Equipment
- 3485--Tag Attaching Equipment/Supplies

FUSING EQUIPMENT & SUPPLIES

- 3510--Fusing Machines
- 3530--Heat Transfer Machines
- 3540--Interlinings (Woven & Non-Woven)

INDUSTRIAL SEWING MACHINES & SUPPLIES

- 3610--Attachments
- 3620--Automated Workstations
- 3630--Emroidery Equipment/Supplies
- 3640--Industrial Motors/Repairs/Parts
- 3650--Industrial Sewing Machines
- 3660--Needles
- 3690--Used Equipment

SPECIAL PURPOSE EQUIPMENT & SERVICES

- 3701--Air Compressors/Filters/
Vacuum Pumps
- 3709--Electronic Control Equipment
- 3710--Embossing Equipment
- 3733--Machine Building/Design
- 3740--Measuring/Inspection Equipment
- 3770--Ultrasonic Equipment
- 3774--Waste Removal/Processing
- 3775--Webbing
- 3780--Wholesale/Irregulars/Closeouts

GENERAL BUSINESS SUPPLIES & SERVICES

- 3702--Break Room Supplies
- 3715--Employee Benefits
- 3720--Financial Assistance
- 3721--Accounting/Auditing/Tax Services
- 3730--Insurance
- 3731--Janitorial Supplies
- 3735--Marketing/Advertising
- 3742--Office Supplies/Furniture
- 3745--Paper Supplies
- 3747--Personnel/Staffing Services
- 3759--Printing
- 3760--Promotional Products
- 3765--Telecommunications Services

TRIM ITEMS & PIECE GOODS

- 3805--Apparel Drawcords
- 3807--Bias Bindings
- 3810--Buttons / Hooks & Loops / Fasteners
- 3820--Elastics
- 3821--Embroidery Backings
- 3824--Fabrics - Organic
- 3825--Fabrics - Circular Knit
- 3826--Fabrics - Woven
- 3827--Fabrics - Non-Woven
- 3828--Fabrics - Warp Knit
- 3834--Labels - Printed Fabric
- 3835--Labels - Woven Fabric
- 3836--Labels - Tagless
- 3840--Linings
- 3860--Narrow Fabrics/Ribbon
- 3863--Plastic Notions
- 3865--Pocketing
- 3870--Shoulder Pads/Belts
- 3880--Threads/Fibers/Yarns/Cords
- 3890--Knit Trims
(Collar/Sleeve/Waist Bands)
- 3895--Zippers

WORK AIDS

- 3905--Chemicals / Cleaning Solutions
- 3910--Cleaning Guns/Fluids
- 3915--Ergonomic Equipment
- 3925--Materials Handling Systems
- 3929--Industrial Paper Products/Supplies
- 3930--Remnants/Wiping Rags
- 3935--Scissors
- 3945--Vacuum / Waste Removal Systems

OTHER PRODUCTS & SERVICES

- 3950--Associations
- 3951--Publications
- 3955--Auctions/Liquidations/Appraisals
- 3960--Die Cutting Services
- 3975--Heat-Applied Graphics
- 3980--Buyers
(Wholesale/Irregulars/Closeouts)
- 3982--Catalog Sales
- 3983--Online Sales
- 3984--Distribution Services
- 3986--Education/Training Services
- 3987--Exhibition Services
- 3988--Fabric Testing
- 3989--Custom Sewing Work Stations
- 3990--Finishing Services
- 3991--Freight Forwarders
- 3992--Customs Brokers
- 3993--Packaging Services
- 3994--Retailer
- 3995--Sourcing Services
- 3996--Strap Fabricators
- 3997--Transportation Services
- 3998--Warehousing
- 3999--Miscellaneous -

We can be of the most help to you only if we have current and accurate information about your capabilities and products.

Please Fax the completed form to the SEAMS Association at (803) 731-7709.